

Minhesota West Ag Services

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Monday, July 18, 2011

**New Recommendation:** For the remainder of the both the 2010 corn and soybeans crop we are going to sweep the bins and sell the remaining 10% at the market. Cash corn bids are near \$6.80 to over \$7.00 across southern MN while cash soybean are priced between \$13.20 and \$13.50 at most locations.

Reasons: Forecast is calling for cooler temps and wetter conditions over the next few weeks. US Dollar is uncertain and could disrupt markets pending the Aug 2<sup>nd</sup> US debt default deadline. Seasonal tends show the markets are usually choppy now through the end of September. Nearby corn has rallied from a low of \$6.16 to \$7.37 a move of \$1.21, new crop corn has also rallied from \$5.75 to \$6.96 also up \$1.21 from the July 1<sup>st</sup> low. Nearby soybeans have moved from \$12.95 to \$13.96 up \$1.01 while new crop soybeans have gone from \$12.86 back up to \$13.98 also up \$1.02 since June 30<sup>th</sup>. Basis has been improving for both corn and soybeans and now is more defensive in regions of the corn belt.

New crop corn basis has narrowed some with a few locations at -.45 while others are still -.64 under December futures. New crop soybean basis varies from -.85 to -.75 at local elevators wit processors at -.55 November futures. We are waiting to set new crop HTA basis for fall delivery at this point. We would like both new crop corn and new crop soybean basis to narrow another .10 to set the basis, if this doesn't occur by mid Aug we will likely recommend setting the basis on those bushels that need a fall delivery.

Position Management: The table shows how the Model Farm is positioned at this time. Individual recommendations may vary.

	2010 Crop	2011 Crop	2012 Crop
Corn	90% sold with basis set	50% sold HTA	30% sold HTA
Soybeans	90% sold with basis set	50% sold HTA	20% sold HTA
Wheat	100% sold with basis set	50% sold HTA	none

**Prior Price Targets:** The prior MNWestAg price targets have all been exceeded. The corn price forecast by a number of analysts has been reduced considerably with a number of them forecasting Dec corn under \$5/bushel to \$4.70 futures and have also lowered their Soybean forecast for old crop but have called new crop soybeans from \$12 to \$14 per bushel. Thoughts for 2012 crop, the only price floor we have today for 2012 is loan rate of \$1.85 corn and \$4.90 soybeans

Next Major USDA Reports: Friday July 22, 2011 Cattle on Feed, Thursday August 11, 2011 WASDE & Crop Production

**Hedge**: a means of protection against something, especially a means of guarding against financial loss **Speculate**: to form a conjecture on the basis of incomplete facts or information, to engage in financial transactions that have an element of risk.

Market Talk Risk premium in markets has allowed for an impressive rally in both corn and soybeans. Cooler temp outlook for the next few weeks should allow for the pressure to come off the markets. Good portion of corn is expected to tassel or start to tassel in the next 2-3 weeks. Crop ratings are only expected to slip 2-3% this week. Trade expectations are that is would be another week or two before ratings could slip further in regions that are starting to get short of moisture and could use a rain.

Egypt bought wheat from the Russians at a price \$50 mmt delivered price below what was offered from US. French wheat was also offered at \$35 per tom higher than the Russian offering.

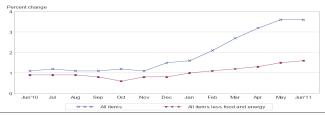
Gold prices reach a new all time high at \$1,603.80 per oz.

The Consumer Price Index for All Urban Consumers (CPI-U) decreased 0.2 percent in June on a seasonally adjusted basis, the U.S. Bureau of Labor Statistics reported Friday, July 15, 2011. Over the last 12 months, the all items index increased 3.6 percent before seasonal adjustment. The gasoline index declined sharply in June, falling 6.8 percent. The index for all items less food and energy increased 0.3 percent for the second consecutive month. The indexes for shelter, apparel, new vehicles, used cars and trucks, and medical care all continued to rise in June. The food index increased as well, although the 0.2 percent rise was the smallest of the year. The index for food at home increased 0.2 percent, with major grocery store food groups mixed. The indexes for fruits and vegetables and for meats, poultry, fish, and eggs both declined, and while the other major grocery store food group indexes all increased, none rose more than 0.6 percent. The 12 month change in the all items index remained at 3.6 percent. The change in the index for all items less food and energy edged up to 1.6 percent, its highest level since January 2010. The food index has increased 3.7 percent over the last 12 months while the energy index rose 20.1 percent.

All Urban Consumers (CPI-U), June 2010 - June 2011 One-month percent change in CPI for seasonally adjusted,







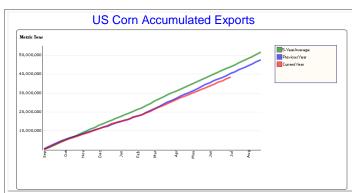


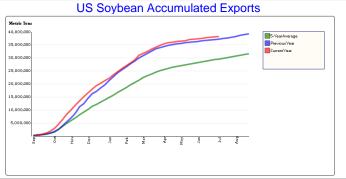


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## **Commitments of Traders Analysis - Futures and Options**

	N	on-Commercial		Commercial		Non-Reportable
	Net Position	Weekly Net Change	Net Position	Weekly Net Change	Net Position	Weekly Net Change
Grains						
Corn	249,581	+17,727	-167,652	-11,342	-81,929	-6,384
KC Wheat	29,518	-3,310	-22,534	+4,092	-6,986	-785
Minn Wheat	13,148	-3,237	-13,305	+3,134	157	+103
Dats	1,929	-369	-2,979	+172	1,050	+197
Rice	1,920	+616	-4,549	-986	2,629	+370
Soybeans	72,887	+19,413	-47,445	-28,679	-25,442	+9,266
Soymeal	8,971	+5,446	-15,264	-7,611	6,292	+2,164
Soyoil	27,493	+16,070	-31,119	-18,312	3,625	+2,241
Wheat	-22,573	+1,208	41,984	-1,450	-19,412	+240
Livestock						
Feeder Cattle	13,041	+1,370	1,911	-223	-14,952	-1,148
Hogs	34,135	+9,023	-19,750	-8,350	-14,386	-674
Cattle	74,088	+13,086	-31,410	-13,769	-42,680	+681

### Commitments of Traders Analysis - Futures and Options - CIT Supplemental

			Non-Co	mmercial			Co	ommercial	ial Commodity Index				
	Non-Co	ommercial		No CIT	Co	mmercial		No CIT	Trader				
	Net Position	Weekly Net Change	Net Position	Weekly Net Change	Net Position	Weekly Net Change	Net Position	Weekly Net Change	Net Position	Weekly Net Change			
Grains													
Corn	249,581	+17,727	161,625	+19,829	-167,652	-11,342	-453,471	-7,614	373,776	-5,830			
KC Wheat	29,518	-3,310	17,789	-3,760	-22,534	+4,092	-49,636	+3,292	38,831	+1,250			
Soybeans	72,887	+19,413	40,150	+19,201	-47,445	-28,679	-183,392	-28,048	168,683	-421			
Soyoil	27,493	+16,070	10,960	+15,784	-31,119	-18,312	-96,592	-18,979	82,008	+956			
Wheat	-22,573	+1,208	-48,481	+2,774	41,984	-1,450	-145,460	-791	213,352	-2,225			
Livestock													
Feeder Cattle	13,041	+1,370	7,339	+1,495	1,911	-223	-2,840	-140	10,453	-208			
Hogs	34,135	+9,023	11,941	+7,947	-19,750	-8,350	-101,787	-10,286	104,231	+3,012			
Cattle	74.088	+13,086	42,926	+13,573	-31,410	-13,769	-144,395	-14,017	144,149	-237			

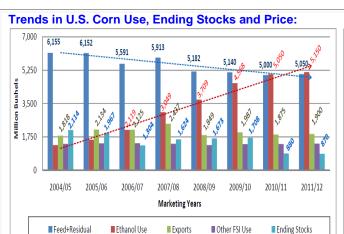


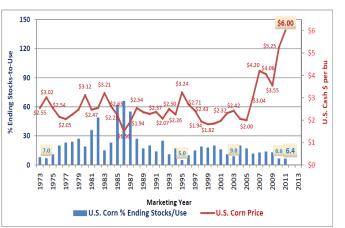


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Charts by: Daniel O'Brien - Extension Agricultural Economist, K-State Research and Extension

Outs		

U.S. Dollar Index	75.885	+0.365	+0.48%	Euro FX	1.40290	-0.00790	-0.56%	Ethanol Futures	Aug 11	2.873p	+0.036
CRB CCI Index	647.60p	-0.40	-0.06%	Canadian Dollar	1.04140	-0.00310		Gasoline RBOB (E)	Aug 11	3.1293p	+0.0045
Gold	1594.3	+4.5	+0.28%	Japanese Yen	1.26520	-0.00020		Diesel Gulf (Ulsd)	Aug 11	3.1857s	+0.0330
Silver	40.200	+1.137	+2.91%	Australian Dollar	1.05330	-0.00070	-0.07%	Heating Oil (E)	Aug 11	3.1180p	+0.0331
<u>DJIA</u>	12452p	+70	+0.57%	Chinese Renminbi	0.154700p	-0.000080	-0.05%	Crude Oil Brent (E)	Aug 11	118.34s	+0.02
S&P 500 Index	1306.10	-8.80	-0.67%	Mexican Peso	0.085025s	-0.000100	-0.12%	Natural Gas (E)	Aug 11	4.546p	+0.168
Nasdaq 100	2340.50	-15.00	-0.64%	1-Month Libor	99.7650p	-0.0075	-0.01%	Polypropylene	Aug 11	0.7925s	0.0000
Russell 1000 Growth	614.00s	+6.90	+1.14%	T-Bond	126-14	+0-13	+0.32%	<u>Polyethylene</u>	Aug 11	0.5750p	-0.0075
MSCI Emi Index	1140.10p	+8.50	+0.75%	3-Month T-Bill	99.2700s	0.0000	-	Rme Biodiesel	<u>Jul 11</u>	1487.381p	+0.857
Nikkei 225	9900.00	-115.00	-1.15%	5-Year T-Note	122-2.5	+0-2.5	+0.29%	Coal Futures	Aug 11	76.75p	+0.18
Brazilian Real	0.63285s	+0.00065	+0.1%	10-Year T-Note	125-035	+0-080	+0.2%	<u>Uranium</u>	<u>Jul 11</u>	53.65p	0.00

Weather Welcome to the rain forest or at least humidity equal to the rain forest. Heat index of 110-115 over the weekend. With 90+ degree temps and upwards of 81% humidity the only place in the western hemisphere with a higher heat index was the Amazon Rain Forest. **Central Iowa:** 

# **Central Illinois:**

18   14   19   14   20   14   21   14   22   14   22   14   22   14   23   14   25   14   25   14   25   14   27   14   18   14   19   14   20   14   20   14   22   14   22   14   23   14   24   14   25   14   26   14   27   14   18   14   19   14   20   14   21   14   22   14   23   14   24   14   25   14   26   14   27   14   18   14   19   14   20   14   21   14   22   14   23   14   24   14   25   14   26   14   27   14   18   14   19   14   20   14   21   14   22   14   23   14   24   14   25   14   26   14   27   14   18   14   19   14   20   14   21   14   22   14   23   14   24   14   25   14   26   14   27   28   28   28   28   28   28   28	mon	tue		wea	mu	m	sat	sun	mon	tue	wea	mon	tue	wea	tnu	mi	sat	sun	mon	tue	wea
AM T-Storms Iso T-Storms Sunny Sunny P Cloudy P Cloudy P Cloudy Sct T-Storms Sct T-Storms Iso T-Storms Sunny M Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Iso T-Storms Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Iso T-Storms Sunny M Sunny P Cloudy Iso T-Storms Iso T-S	jul 18	jul	19	jul 20	jul 2	21 jul 2	2 jul 23	jul 24	jul 25	jul 26	jul 27	jul 18	jul 19	jul 20	jul 21	jul 22	jul 23	jul 24	jul 25	jul 26	jul 27
AM T-Storms Iso T-Storms Sunny Sunny Sunny Sunny P Cloudy P Cloudy Sct T-Storms Stat T-Storms Sunny M Sunny M Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Sunny Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Sunny Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Sunny Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Iso T-Storms Sunny Sunny M Sunny P Cloudy Iso T-Storms Iso T-Storms Iso T-Storms Sunny M Sunny P Cloudy Iso T-Storms Iso T-	7	8	***		***				37			***	**	**	**						
93° 77° 96° 77° 96° 75° 96° 76° 91° 74° 91° 73° 88° 69° 85° 66° 82° 66° 79° 64° 98° 78° 98° 76° 96° 77° 93° 76° 90° 74° 92° 74° 89° 69° 84° 65° 81° 64° 82° 67°	AM T-Storms	Iso T-Sto	rms	Sunny	Sunny	P Cloudy	P Cloudy	Sct T-Storms	Sct T-Storms	Iso T-Storms	Sunny	M Sunny			M Sunny	P Cloudy				1	Sunny
77 73 70 74 72 03 00 00 04 75 77 77 71 05 05 07	93° 77°	96°	77°	96° 75°	96° 76	5° 91° 74	91° 72°	88° 69°	85° 66°	82° 66°	79° 64°	98° 78°	98° 76°	96° 77°	93° 76°	90° 74°	92° 74°	89° 69°	84° 65°	81° 64°	82° 67°

#### **South Central Minnesota:**

# 73° 90° 71° 85° 69° 81° 65° 77° 61° 78° 64° 78° 63° 90° 76° 95°



# 8-14 Day Temp









### MORNING COMMENTS

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# Official Weather Station -2011

SW Research and Outreach Center University of Minnesota Lamberton, MN 56152

	Monday, July 11	Tuesday, July 12	Wednesday, July 13		Thursday, July 14
Ai- T	N 01 - Ni 67	M 04: W CC	N 04: Ni CC	Air Temperature	Max = 74; Min = 61
	Max = 91; Min = 67	Max = 84; Min = 66	Max = 84; Min = 66	Soil Temperature	
Soil Temperature				2 inch	M 00- Mi 66-
2 inch	Max = 105; Min = 75; Ave = 90	Max = 91; Min = 73; Ave = 82	Max = 91; Min = 73; Ave = 82	2 Inch	Max = 82; Min = 66; Ave = 74
4 inch	Max = 99; Min = 73; Ave = 86	Max = 85; Min = 73; Ave = 79	Max = 85; Min = 73; Ave = 79	4 inch	Max = 76; Min = 66; Ave = 71
8 inch	Max = 84; Min = 73; Ave = 78	Max = 81; Min = 73; Ave = 77	Max = 81; Min = 73; Ave = 77	8 inch	Max = 73; Min = 67; Ave = 70
Daily Precipitation	0.72"	0.21"	0.10"	Daily Precipitation	0.43"

	80	82	84	86	88	90	92	94	96	98	100	102	104	106	108	110
40	80	81	83	85	88	91	94	97	101	105	109	114	119	124		
45	80	82	84	87	89	93	96	100	104	109	114	119	124			
50	81	83	85	88	91	95	99	103	108	113	118	124	131			
55	81	84	86	89	93	97	101	106	112	117	124	130				
60	82	84	88	91	95	100	105	110	116	123	129					
65	82	85	89	93	98	103	108	114	121	128						
70	83	86	90	95	100	105	112	119	126							
75	84	88	92	97	103	109	116	124								
80	84	89	94	100	106	113	121	129								
85	85	90	96	102	110	117	126									
90	86	91	98	105	113	122										
95	86	93	100	108	117	127										
100	87	95	103	112	121											

Corn: Morning: Sept 11 Corn is at \$6.87 ½, down 13 ¾ cents, Dec 11 Corn closed at \$6.70 ½, down 14 ½ cents.

Mar 11 corn closed at \$6.81, down 14 1/4 cents, July 12 Corn is at \$6.90 3/4. down 13 3/4 cents,

Friday's Close: Sep 11 Corn closed at \$7.01 1/4, up 10 1/2 cents, Dec 11 Corn closed at \$6.85, up 6 1/2 cents, Mar 12 Corn closed at \$6.95 1/4, up 5 cents Dec 12 Corn closed at \$6.25 1/4, down 1 1/4 cents

Corn futures closed higher on pre-weekend weather insurance buying, but off of earlier highs. Prices tried negative for a bit and sprung back to positive. Corn is shaking off competition from lower wheat prices, as spot September corn is still at a premium to September wheat. It is another summer weekend, with higher than normal temps predicted during pollination in the Corn Belt. Come Sunday night we could see that the weather has broken or find out that the heat now extends into August. September futures are also trying to close the chart gap left by the July expiration on Thursday. Sep 11 Corn closed up 59 cents or 9.19 % for the week. In the CFTC Disaggregated Futures and Options report the Managed Money traders were seen adding net longs as of Tuesday.

**Soybean Complex:** Morning:, Sept 11 Soybeans closed at \$13.74, down 9 cents, Nov 11 Soybeans closed at \$13.76 ¾, dn 10 ¼ cents, Jan 11 Soybeans closed at \$13.87, down 8 ¾ cents, Jul 12 Soybeans closed at \$13.84 ¾, down 6 ½ cents

Friday's Close: Aug 11 Soybeans closed at \$13.85 3/4, up 3 3/4 cents, Sep 11 Soybeans closed at \$13.83, up 3 1/4 cents, Nov 11 Soybeans closed at \$13.87, up 3 cents, Nov 12 Soybeans closed at \$13.49 1/2, up 4 1/2 cents, Aug 11 Soybean Meal closed at \$360.30, up \$3.30, Aug 11 Soybean Oil closed at \$57.35, up \$0.04

Soybean futures closed slightly higher, supported by corn, the weather forecast and higher crude oil. Soy oil stocks in the NOPA report yesterday were below expectations, suggesting another month of improved biodiesel use. Stocks of imported soybeans at the ports in China are reported to be over 7 MMT. They need to import about 4 MMT per month. Hot and mostly dry weather continues through the July 29 forecasts for the central US. Meal futures rallied \$12 per ton for the week, boosting product value and supporting bean futures. Aug 11 Soybeans closed up 40 3/4 cents or 3.03 % for the week. In the CFTC Disaggregated Futures and Options report Managed Money were seen adding net longs as of Tuesday.

Wheat: Morning: Sept 11 CBOT Wheat closed at \$6.80, down 14 ¾ cents, Sept 11 MGEX Wheat is at \$8.11 ¾, down 12 cents Friday's Close: Sep 11 CBOT Wheat closed at \$6.94 3/4, down 12 1/4 cents, Sep 11 KCBT Wheat closed at \$7.64 1/2, down 3/4 cent, Sep 11 MGEX Wheat closed at \$8.23 3/4, down 5 1/4 cents

Wheat futures closed lower, weighed on by the purchase of Russian wheat by Egypt. This is the second round of cheap wheat out of Russia. The Egyptian government importer GASC bought 180 TMT. Russian wheat to be shipped August 11-20 for about \$246.6/ton + \$17 freight according to Dow Jones. The European market took it pretty well, looking to the US because of the expected heat forecast. Sep 11 CBOT Wheat closed up 43 1/2 cents or 6.68 % for the week. Sep 11 KCBT Wheat closed up 37 1/4 cents or 5.12 % for the week. Sep 11 MGEX Wheat closed up 6 3/4 cents or .83 % for the week. In the CFTC Disaggregated Futures and Options report Managed Money were seen liquidating a net short positions for Chicago, and liquidating net longs in KC as of Tuesday.

Cattle: Friday's Close: Aug 11 Cattle closed at \$110.600, up \$0.050, Oct 11 Cattle closed at \$116.850, down \$0.350, Dec 11 Cattle closed at \$120.850, down \$0.725, Aug 11 Feeder Cattle closed at \$135.700, down \$1.225 Sep 11 Feeder Cattle closed at \$136.800, down \$1.150 Oct 11 Feeder Cattle closed at \$137.825, down \$0.925

Cattle futures closed mostly lower. The collapse in cash cattle prices yesterday was fully reflected in the August Board price, so August closed only a nickel different than it did on Thursday. Some bearish traders are concerned about above normal temperatures affecting consumer demand for beef. Boxed beef prices were lower on Friday with choice down \$.87 at 180.88 and Select \$2.25 lower at 174.51. Cash cattle traded sharply lower on Thursday. There was light trade today in KS and NE at \$110 and \$177. Aug 11 Cattle closed down



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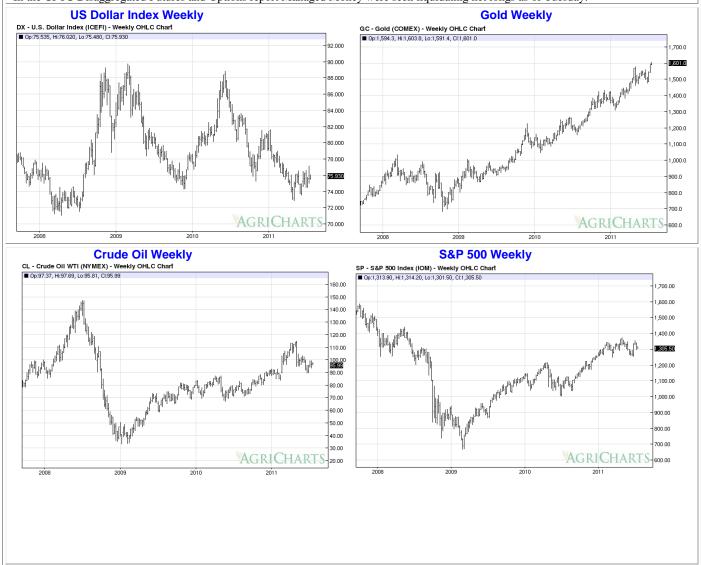
\$4.050 or -3.53 % for the week. Aug 11 Feeder Cattle closed down \$7.900 or -5.5 % for the week. In the CFTC Disaggregated Futures and Options report Managed Money were seen adding net longs as of Tuesday for live and feeders.

**Hogs:** Friday's Close: Jul 11 Hogs closed at \$95.150, up \$0.050, Aug 11 Hogs closed at \$98.950, up \$0.775 Oct 11 Hogs closed at \$91.650, up \$0.075

Lean hog futures closed mildly higher, making this week net positive now. July hogs expired today. The pork carcass cutout was up \$1.41, leading futures upward. Cash hogs were mostly higher this afternoon: IA/MN hogs were \$.08 lower, WCB hogs were \$.16 lower and ECB hogs were \$0.85 higher. Jul 11 Hogs closed down \$0.725 or -.76 % for the week. In the CFTC Disaggregated Futures and Options report Managed Money were seen adding net longs as of Tuesday.

Cotton: Friday's Close: Oct 11 Cotton closed at 101.46, down 489 points, Dec 11 Cotton closed at 99.46, down 500 points Dec 12 Cotton closed at 92.75, down 90 points

Cotton futures closed limit down on Dec and Oct nearly that. Cotton is having a hard time recovering as foreign mill demand has tapered off due to limited yarn demand. Early harvesting has begun in Southern Texas. Reuters reported India's cotton area will be 5.9 million hectares, down from 8.44. Certificated stocks were higher at 51,261 bales. Oct 11 Cotton closed down 1512 points or -12.97 % for the week. In the CFTC Disaggregated Futures and Options report Managed Money were seen liquidating net longs as of Tuesday.





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